

## WILL COMPETE AT ADVANTAGE

United States to Have Better Position Than the States Now at War

## FOODSTUFFS WILL BE IN DEMAND

Says Secretary of Commerce Redfield at Southern Commercial Congress

Norfolk, Va., Dec. 14.—The United States will enter competition for the world trade after the war with every advantage, said Secretary of Commerce Redfield, speaking yesterday before the Southern Commercial congress.

"There is the best reason for knowing that in at least four important respects the end of the war will mean calls on us for supplies which now we are prevented from furnishing," said Mr. Redfield. "These demands will be for foodstuffs of many kinds, for agricultural machinery, for lumber in many forms and for credits in the way of loans and investments."

America's advantage will lie, said the secretary, in the fact that her adjustments from war to peace conditions will not be so severe as in the fighting countries.

"It is reasonable to suppose that foreign industries as a whole," he said, "will have to make a sharper readjustment of product from war goods to peace goods than is to be the case with us. Consider what a manufacturer in one of the central powers would face if he undertook to make up goods for stock to-day on any considerable scale for an export market. He would manufacture at high rates under war conditions, with higher than normal costs, with some of his trained supervising and working staff in the armies, and with every material enhanced in price, perhaps with some supply cut off."

"This man must pile up goods so made at a time when credit is costly and taxes are advancing for a sale at a future time which may be distant and in markets whose current movements he may not know and of whose future conditions no one can tell him. He may not be able to say whether styles, designs, colors and dimensions and other elements of the goods he makes will suit when the unknown day shall arrive when he can offer them for sale. Nor will he know whether in the interval industries shall not have sprung up in the place where he would sell, that will make the vending of his product there impossible."

"For a manufacturer under conditions of this kind to pile up goods would be almost an act of industrial insanity and certainly not one whose existence on any considerable scale should be thought a dangerous threat."

Economic alliances are formed, the secretary declared, not as offensive weapons but as a defense.

"These movements cannot be looked upon as if they were weapons backed by exceptional economic power. On the contrary a saner view is to regard them as weapons forged to overcome unusual economic weakness. They are not the outcome of developing strength but of increasing loss. They are created to make the best of a bad situation."

"Economic alliances may come and go; tariff policies may change; but greater things than either will determine our place in the world," he concluded. "If we will waste we cannot win. If we condemn the scientific by a boastful adhesion to the so-called practical—which often means the ignorant—we cannot win either. If we pit untrained minds and hands against those which have been skillfully taught we cannot win. If we persist in ignoring what it costs to do business we cannot expect to cope with those who are more intelligent. We cannot have our place in the sun unless we deserve it."

"If I were asked the message which at the end of 30 years connection with industry I would leave as a warning against danger, the sign post for the future path, it would be:

"Educate young people for the work of the field; make industry the servant of science; know costs and the causes of costs; stop wasting."

## COMPETING WITH EUROPE.

United States Will Be on Equal Terms After the War.

Norfolk, Va., Dec. 14.—Predicting that the American manufacturer would be able to compete on equal terms with European manufacturers in the foreign field after the war, Andrew J. Peters, assistant secretary of the treasury, spoke today before the Southern Commercial congress. "Our foreign trade has reached heights hitherto undreamed of," he said. "To hold it is the paramount idea of the hour."

The cost of production in Europe by reason of war taxes would be much higher than in the past, he said, offsetting the advantages in the nature of commercial agreements, gigantic combinations and governmental assistance, which European manufacturers would have.

Mr. Peters declared the American manufacturer would be further encouraged to make a bold fight against his competitors by the attitude of the United States government, which was eager to co-operate with him in the expansion of his foreign trade by providing the necessary legislative machinery to enable him to compete on equal terms.

## STRIKE MAY OUST 60,000.

Movement for Eight-Hour Day Among New York Garment Workers.

New York, Dec. 14.—Labor's movement for an eight-hour day was inaugurated among New York's clothing workers yesterday with a strike which coming as the city's second great garment industry disturbance during 1916, threatens to throw more than 60,000 persons out of work. The walkout is expected to extend to Newark, N. J., and perhaps to Philadelphia. Besides an eight-hour day the workers demand a weekly wage increase of \$2. Ninety per cent of the employees to whom the strike call was addressed are declared to be members of the amalgamated body, the others working in non-union shops.

# The Warm Glow of the Holiday Activity

is being felt at this store. Our Christmas stock, rich with gift recommendations, is set out in many numbers. Shoppers who delight in selecting gifts at leisure will find much to interest them in these carefully chosen articles. This is the store with the holiday service ready right now with gift things—ideas in every showcase and on every counter. Come one, come all—a hearty welcome awaits you.

## Genuine French Ivory

The kind everybody wants and the kind that will give the best service at the lowest price. Remember—we save you the jobber's profit (about 20 per cent.). We buy direct from the manufacturers.

French Ivory Manicure Set, Nine pieces, Colonial style ..... \$7.00

French Ivory Manicure Set, Five pieces, small ..... \$1.50

French Ivory Manicure Set, Ten pieces, very heavy ..... \$8.00

French Ivory Set, with Tray, Powder Box, Hair Receiver, Nail File, Cuticle Knife, Buffer, etc. .... \$7.00

French Ivory Combination Manicure and Toilet Set, beautifully designed and very heavy ..... \$25.00

French Ivory Manicure and Toilet Set, consisting of 14 pieces ..... \$13.00

French Ivory Clock, Latest design ..... \$3.00

French Ivory Mirrors, Small ..... \$2.00

French Ivory Mirrors, Large ..... \$3.50

There is just one grade of French Ivory. See our wonderful display.

## Stationery

### The Dainty Christmas Gift!

Our assortment was selected especially for the holidays—choosing stationery answers the problem that seems so difficult to solve; giving it means pleasing someone absolutely.

Correspondence Cards in beautiful holiday boxes, 25c to 50c

Linen Finish Paper in Christmas boxes, 25c to \$2.00

Bond Paper in elegant boxes, 50c to \$2.00

Combination Boxes of Correspondence Cards and Writing Paper ..... 65c to \$2.00

Very Attractive Boxes of Stationery, with two or more styles of Envelopes in the same box, 50c to \$1.50

BRASS DESK SETS

## Fountain Pens

—for men, for women, for boys and for girls; one of the most acceptable gifts for Christmas, appreciated by everybody.

The Paul E. Wirt and the Moore Non-Leakable Fountain Pens are equalled by no other Pen.

Let us demonstrate one of these Pens to you—\$1.00 to \$7.00. Every Pen is guaranteed to give perfect service.

## Victor Talking Machines



This is a Victrola XI, \$100

## A Victrola

is a "musical messenger" which will bring to you the kind of music you know and like best. Ever-ready entertainment, so delightful that you will enjoy hearing it over and over again.

New Records every month. Hear them at this store—100 per cent. service.

There should be a Victrola in every home on Christmas morning.

Give your friend a Victor Record for Christmas.

Ask for our easy-payment plan.

Make your selections early, and we will lay them aside for you if you wish. Bring in your Christmas checks—shall be glad to cash them for you.

## Thermos Goods

Put Thermos first on your shopping list. The Thermos Bottle is always useful—in the sick room, in the nursery, on pleasure trips, automobile parties, and many other occasions which require you to keep things hot or cold.

### PRICE LIST—

Pint Thermos Bottle, Black Enamel ..... \$1.25

Pint Thermos Bottle, Corrugated Nickeled ..... 2.25

Pint Thermos Bottle, Nickeled ..... 2.50

Quart Thermos Bottle, Corrugated Nickeled ..... 3.25

Quart Thermos Bottle, Nickeled ..... 3.75

Quart Food or Ice Cream Thermos Bottle ..... 4.00

## Samoset and Quimby Chocolates



in Attractive Christmas Packages

The most delicious Chocolates you ever tasted. Just let us call your attention to the wonderful Jewel Box, filled with the best sweets and the largest variety of good things.

Also the Big Four—Almonds, Nougatines, Milk Chocolates and Liquid Cherries. Good? well, I guess

In 1/4-lbs., 1-lbs., 2-lbs., 3-lbs. and 5-lbs., from 35c to \$5.00.

Make Christmas worth while with a box of our Chocolates.

## Anso Cameras

FOR CHRISTMAS BRING JOY TO YOUNG AND OLD

No. 2 Brownie for Kids ..... \$2.00

Nos. 2A and 3A for the older ones, from

\$3.00 to \$20.00

## Cigars for Men

For a man who smokes—you'll be sure to suit his taste if you buy from our complete assortment of high-class Cigars.

We may know what kind he smokes. Ask us.

Blackstone Cigars, 50 in box ..... \$3.50

Blackstone Cigars, 25 in box ..... \$1.75

Ginita Cigars, 50 in box ..... \$3.50

Ginita Cigars, 25 in box ..... \$1.75

Amulet Cigars, 50 in box ..... \$2.00

Amulet Cigars, 25 in box ..... \$1.00

W. & B. Latest Cigars, 50 in box ..... \$2.00

MANY OTHER FAVORITE BRANDS YOU WILL FIND HERE

# Cummings & Lewis, Druggists

54 North Main Street, Barre, Vermont

Telephone 550

Visitors to the City Are Welcome

## One on the Astronomer.

Uncle Ezra—That fellow who stays in that little round house on the top of the hill has written a book about Mars. Uncle Eben—I'll bet it's a fake. What does he know about them foreign countries? He ain't been out of town in seven years.—Puck.

## DON'T FUSS WITH MUSTARD PLASTERS!

Musterole Works Easier, Quicker and Without the Blister

There's no sense in mixing a mess of mustard, flour and water when you can easily relieve pain, soreness or stiffness with a little clean, white Musterole.

Musterole is made of pure oil of mustard and other helpful ingredients, combined in the form of a pleasant white ointment. It takes the place of out-of-date mustard plasters, and will not blister. Musterole usually gives prompt relief from sore throat, bronchitis, tonsillitis, croup, stiff neck, asthma, neuralgia, headache, congestion, pleurisy, rheumatism, lumbago, pains and aches of the back or joints, sprains, sore muscles, bruises, chilblains, frosted feet, colds of the chest (it often prevents pneumonia).



## Topics of the Home and Household.

Mould muck in baking powder cans when you are making it for frying. The pound-size cans are the best for this purpose. The slices will be round and very attractive when served.

Have each back porch step made into a box with hinges to permit the cover to be raised easily. You will find these boxes convenient receptacles for croquet sets, tennis rackets, garden tools, playthings, etc., which often clutter the porch itself.

Articles made of Irish crochet may be kept in shape by this method: Wash carefully and rinse thoroughly; then dip them in a basin of warm water in which a teaspoonful of sugar has been dissolved. Next put them in a dry cloth and squeeze, after which pull them into shape and pin upon a cushion. Be careful to fasten down each part of the articles and they will dry satisfactorily.

### Writing on Metals.

To mark metal, cover the plate where you wish to write with a thin coating of melted beeswax. When the wax is cold write plainly with any pointed instrument, being particular to cut the letters through the wax to the metal. Then mix one ounce of muriatic acid and one-half of an ounce of nitric acid,

or smaller quantities in the same proportion (and remember that those acids are deadly poisons), and apply the mixture to the lettering with a feather, carefully filling each letter.

Allow the acids to remain from one to ten minutes, according as the etching is to be light or deep. Next dip the article in water, wash out the acids and melt off the wax, and the thing is done. A little oil should be applied as a finishing touch. Gold, silver, iron or steel can be marked in this way.

### Christmas Cakes and Candies.

Delicious Rock Cakes—Three rounding teaspoons of flour, one-half cup of currants, two eggs, one and one-half teaspoons of oil of baking powder, one-half teaspoon of powdered ginger, one-fourth teaspoon of grated nutmeg, four tablespoons of butter, drippings or other fat, four tablespoons of sugar, a pinch of salt, milk if needed, and two tablespoons of shredded candied orange peel. Sift the flour, baking powder, salt and spices. Rub in the drippings and add the sugar, currants, peel and eggs, well beaten. Knead lightly with the hand, then, if too dry to bind, add a little milk. If the mixture is too soft, or the oven too slow, the cake becomes flat. Put small rough lumps of the mixture into a greased tin and bake them quickly for about 15 to 20 minutes. This quantity will make 15 cakes.

Orange Cakes—Cream together one-fourth cup butter and half a cup sugar; add the grated rind of an orange and one tablespoon of the juice and the beaten yolks of two eggs. Mix a pinch of salt and half a teaspoon baking soda with a cup and two-thirds of flour. Sift four times and add to the first mixture; beat thoroughly and fold in very lightly the whites of two eggs beaten dry. Bake

in gem pans in quick oven and cover with boiled icing, flavored with grated orange peel.

Chocolate and Maple—Make the chocolate fudge and pour the first layer in a pan, and then pour over it a maple fudge by using one cup of maple sugar, one-half cup cream (milk can be used if preferred), a teaspoon of butter, and a pinch of cream of tartar. Boil to the soft ball stage and one-half cup of chopped English walnut or hickory nut meats. Stir until creamy before pouring over the other fudge. Over this maple fudge pour another layer of chocolate fudge.

Cream Taffy—Two cups A sugar, one

## For Thin, Nervous MEN AND WOMEN

nothing equals or compares with the rich food properties in

## SCOTT'S EMULSION

It makes other foods do good. It sharpens the appetite; stimulates the circulation and helps overcome catarrhal troubles. If you are rundown, anaemic or nervous, the benefits you will receive from Scott's Emulsion will surprise you.

Scott & Bowne, Elmfield, N. J.

lukewarm water, one tablespoon vinegar, lump of butter size of a walnut. Boil evenly, do not stir. When the syrup hardens when dropped in cold water and is brittle, pour out on a buttered platter. When cool enough to handle, pull. Use vanilla flavoring.

Mint Delight—Soak one-half package (one envelope) granulated gelatin in one cup cold water. Cook two and one-third cups granulated sugar with three-fourths of a cup of cold water until brittle when a little is dropped in cold water. Add the gelatin and stir until dissolved. Add green vegetable coloring until a delicate green shade. Add two tablespoons of peppermint extract, not oil. If essence of peppermint is used, one teaspoon. Pour into shallow pan, previously wet with cold water. Let stand 24 hours, then cut in squares and roll in powdered sugar. This delicacy is much used as an after-dinner mint.

English Walnut Fudge—Two cups light brown sugar, one cup cream or rich milk. Stir all the time over a moderate fire till it forms a soft ball when dropped in water. Add one pound English walnuts, chopped. Beat till creamy. Pour into buttered pans and, when cold, mark in squares. If preferred it can be made without the nuts, dropped by the spoonful onto buttered pans or oiled paper, placing a whole nut meat on the top of each ball.

Chocolate Creams—Put one pound of fondant on the working board (this should be of marble when possible, although a platter may be used, or a pane of glass laid on a table), add one teaspoon of vanilla extract. Form into tiny balls the size of a marble and put on oiled paper to harden.

If there is a confectioner who will re-

tail chocolate for dipping, success is assured. If not, some grocers have a chocolate that can be used for this purpose. Melt the chocolate over hot water. Dip the balls in chocolate and out again quickly. If you do not have a regular dipper for the purpose a hat pin can be used.—Woman's World for December.

Dorothy Dexter.

## Safe Home Remedy for Skin-Troubles

Eczema, ringworm, and other itching, burning skin eruptions are so easily made worse by improper treatment that one has to be very careful. There is one method, however, that you need never hesitate to use, even on a baby's tender skin—that is the resinol treatment. Resinol is the prescription of a Baltimore doctor, put up in the form of resinol ointment and resinol soap. This proved so remarkably successful, that thousands of other physicians have prescribed it constantly for over twenty years.

Generally resinol stops itching at once, and heals the eruption quickly and at little cost. Resinol ointment and resinol soap can be bought at any druggist's.

Resinol Soap is not only unusually cleansing and softening, but its regular use gives to the skin and hair that natural beauty of perfect health which cosmetics can only imitate.

